### **SYSGRATION®**

# Sysgration Ltd. (5309 TT)

**2Q25 Investor Conference** 

August 13, 2025





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### Sysgration (5309 TT) at a Glance

### **SYSGRATION®**



**Establishment** 

1977/10/14



Headquarters

Neihu, Taipei



Market Cap.

NT\$9.7 bn (as of Aug. 8, 2025)





**R&D/Mfg. Experiences** 

40+ years



Paid-in Capital

NT\$1.9 bn



**General Manager** 

TF Hsieh



#### **Three Major Product Lines**



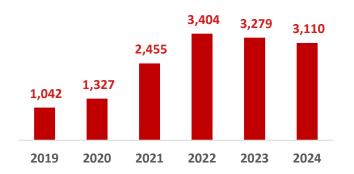
Tire Pressure Monitoring Systems (TPMS)



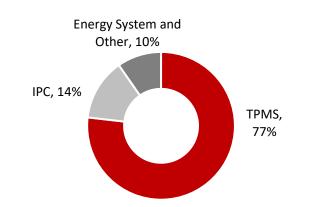


Energy Systems (Power Tank Energy)

#### Revenue (NT\$ million)



#### Revenue Breakdown by Product (2024)

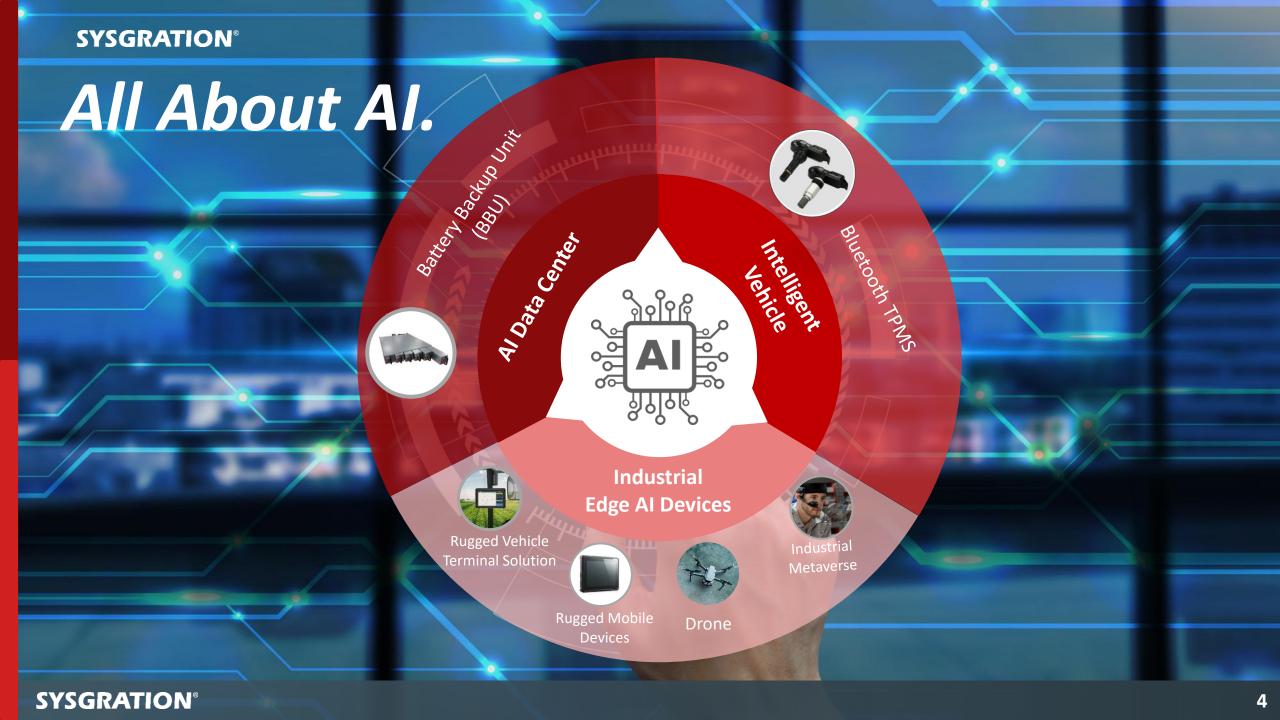


#### **Manufacturing Sites**



#### **4** Facilities:

Zhenjiang, Jiangsu, China Huizhou, Guandong, China Nangang, Nantou, Taiwan Plano, Texas, USA



Focus on World-class Customers
through Direct Engagement and
Partnerships



### **SYSGRATION®**

## Agenda

- 2Q25 and 1H25 Financial Results
- A Decade of Dedication, A Breakout Moment for Sysgration
- Three Business Segments Driving Successive Growth Toward Long-Term Operational Goals
- U.S. Manufacturing Base Provides a Key Competitive Advantage
- 5 Leading a Sustainable Future



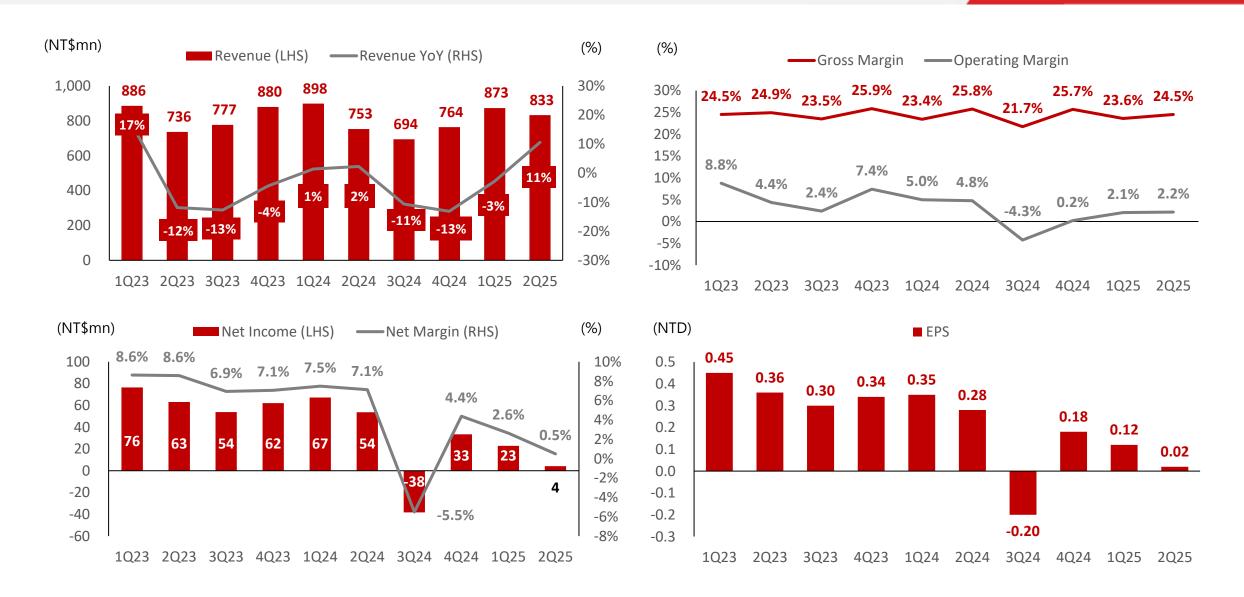


### **SYSGRATION®**



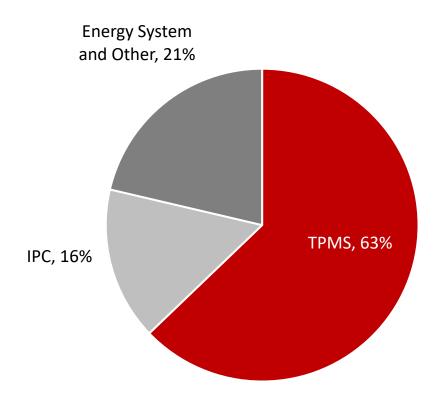
# 2Q25 and 1H25 Financial Results

### **Quarterly Financial Performance**

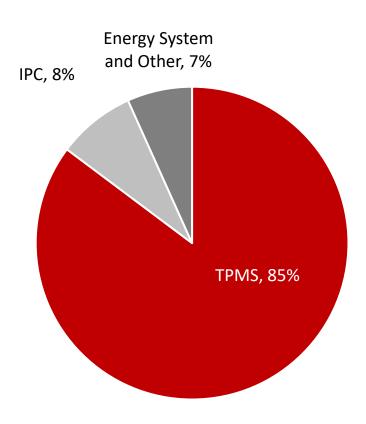


### **Revenue Breakdown by Product**

Sysgration's 1H25
Revenue Breakdown by Product



# Sysgration's 1H24 Revenue Breakdown by Product



### **2Q25** Income Statement

### **SYSGRATION®**

Unit: NT\$mn, unless otherwise specified

	2Q25	1Q25	2Q24	QoQ (%)	YoY (%)
Revenue	832.7	873.4	753.1	-4.7%	+10.6%
Gross Profit	204.3	206.3	194.1	-0.9%	+5.3%
Gross Margin (%)	24.5%	23.6%	25.8%	+0.9ppts	-1.2ppts
Operating Expense	186.5	188.4	158.2	-1.0%	+17.8%
Operating Expense Ratio (%)	22.4%	21.6%	21.0%	+0.8ppts	+1.4ppts
Operating Profit	17.9	17.9	35.8	-0.1%	-50.1%
Operating Margin (%)	2.1%	2.0%	4.8%	+0.1ppts	-2.6ppts
Non-Operating Income and Loss	-16.0	2.8	19.0	-678.2%	-184.0%
Pre-tax Income	1.9	20.6	54.9	-90.8%	-96.5%
Tax Expenses	6.6	1.9	1.2	+241.3%	+437.2%
Net Income Attributed to Parent Company	4.2	22.9	53.6	-81.8%	-92.2%
Net Margin (%)	0.5%	2.6%	7.1%	-2.1ppts	-6.6ppts
EPS (NT\$)	0.02	0.12	0.28	-83.3%	-92.9%

### **1H25 Income Statement**

### **SYSGRATION®**

		Unit: NT\$mn, unless otherwise spec				
	1H25	1H24	YoY (%)			
Revenue	1,706.1	1,651.6	+3.3%			
Gross Profit	410.6	404.7	+1.5%			
Gross Margin (%)	24.1%	24.5%	-0.4ppts			
Operating Expense	374.9	323.9	+15.7%			
Operating Expense Ratio (%)	22.0%	19.6%	+2.4ppts			
Operating Profit	35.8	80.7	-55.7%			
Operating Margin (%)	2.1%	4.9%	-2.8ppts			
Non-Operating Income and Loss	-13.2	42.8	-130.9%			
Pre-tax Income	22.5	123.5	-81.8%			
Tax Expenses	8.6	2.6	+226.3%			
Net Income Attributed to Parent Company	27.1	120.9	-77.6%			
Net Margin (%)	1.6%	7.3%	-5.7ppts			
EPS (NT\$)	0.14	0.64	-78.1%			

### **Balance Sheet**

### **SYSGRATION®**

Unit: NT\$mn, unless otherwise specified

	2Q25		1Q25		2Q24		
	Amount	%	Amount	%	Amount	%	
Cash and Cash Equivalents	765	16%	1,630	32%	1,877	36%	
Accounts & Notes Receivable	816	17%	869	17%	1,000	19%	
Inventory	474	10%	412	8%	316	6%	
Property, Plant and Equipment	1,374	29%	1,285	25%	1,206	23%	
Total Assets	4,756	100%	5,132	100%	5,153	100%	
Current Liabilities	1,503	32%	1,561	30%	1,123	22%	
Long-Term Interest-Bearing Debt	158	3%	181	4%	729	14%	
Total Liabilities	1,728	36%	1,819	35%	1,904	37%	
Total Equity	3,028	64%	3,312	65%	3,249	63%	
<b>Key Financial Ratio</b>							
Days Sales Outstanding (DSO)	92		88		128		
Days Inventory Outstanding (DIO)	64		55		55		
Days Payable Outstanding (DPO)	80		75		101		
Cash Conversion Cycle (CCC)	77		68		82		
Annualized Return on Equity (ROE) (%)	0.6%		3.0%		7.0%		

## **Historical Financial Summary**

Unit: NT\$mn, unless otherwise specified

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Revenue	1,580	2,145	1,520	1,459	1,042	1,327	2,455	3,404	3,279	3,110
Gross Profit	84	221	165	216	94	263	489	805	811	752
Net Income Attributed to Parent Company	575	-302	-255	-185	-285	-98	95	338	255	116
Depreciation and Amortization	125	134	111	90	107	85	94	115	154	203
EPS (NT\$)	2.99	-1.42	-1.20	-1.22	-1.88	-0.65	0.62	2.14	1.41	0.61
Dividend Per Share (NT\$)	0	0	0	0	0	0	0	0	0.7	0.7
Payout Ratio (%)	0%	0%	0%	0%	0%	0%	0%	0%	50%	115%
Cash and Cash Equivalents	517	721	513	763	459	904	841	1229	2164	1798
Property, Plant and Equipment (PPE)	609	552	454	380	405	418	418	453	555	1,289
Paid-in Capital	2,024	2,136	2,136	1,512	1,512	1,541	1,555	1,680	1,903	1,915
Return on Equity (ROE) (%)	33.4%	-15.4%	-14.9%	-12.4%	-22.9%	-9.1%	8.4%	21.5%	10.4%	3.8%
Debt Ratio (%)	40.8%	31.4%	27.4%	20.9%	35.5%	51.1%	58.4%	45.6%	37.7%	35.3%

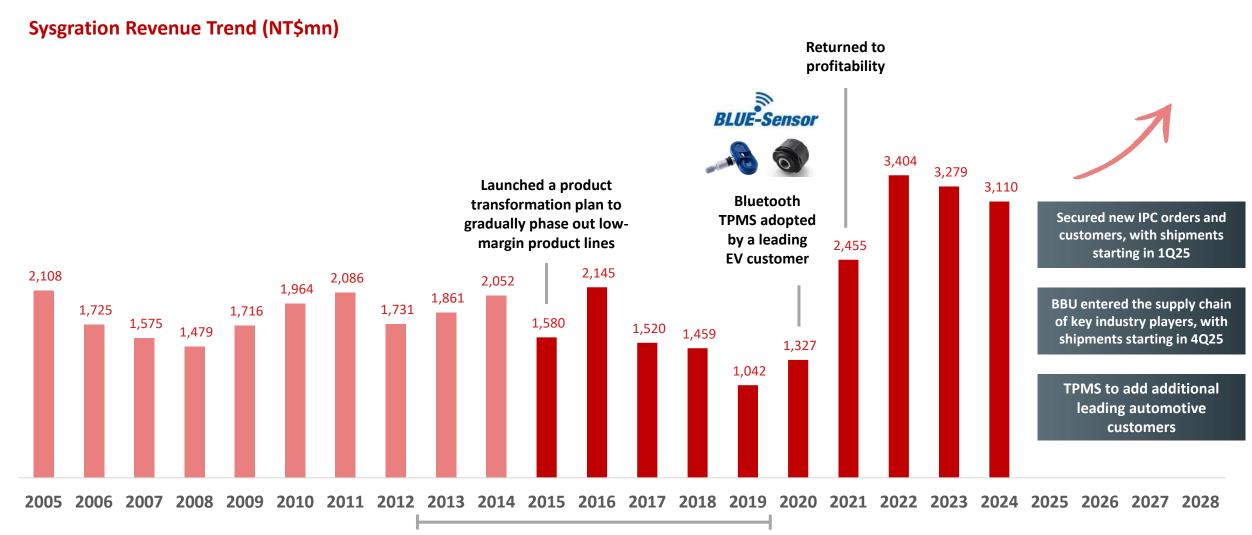
#### **SYSGRATION®**

A Decade of Dedication,

A Breakout Moment for Sysgration

Aim to Surpass NT\$10bn in Revenue by 2028



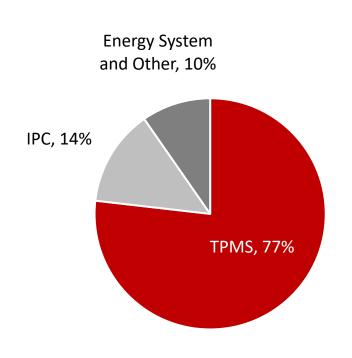


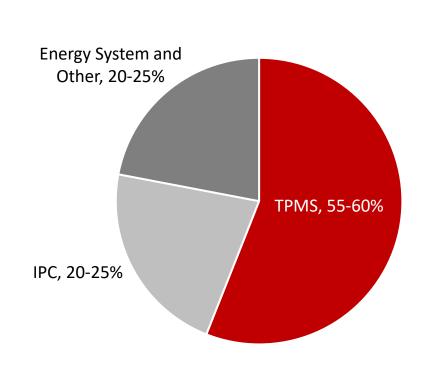
Invested in Bluetooth TPMS, developed high-voltage Lithium-ion battery packs, and formed an industrial PC R&D and sales team

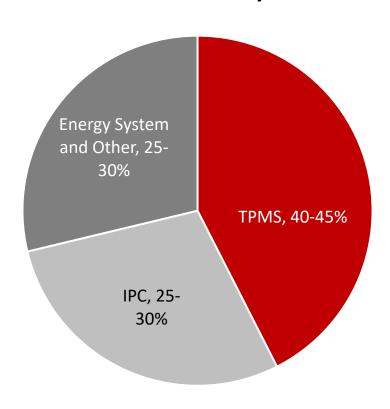




Sysgration's 2028 Target
Revenue Breakdown by Product







### **Executing Strategic Transformation across Three Major Product Lines** through a Three-step Roadmap

#### SYSGRATION<sup>®</sup>



### Target niche, high-growth, high-margin applications

R&D-driven, technologybacked, building a strong moat

**Engage world-class customers,** 3 replicating success



### **TPMS**

- Starting out in computer peripherals, we have built strong expertise in Bluetooth transmission technology.
- To capture the growth potential of automotive electronics, we applied our Bluetooth know-how to develop **Bluetooth TPMS** products.

Focus on high-complexity rugged mobile

Target high-margin products with long life

cycles and strong order visibility.

vehicle terminal solutions.

devices, industrial wearables, and rugged

- Launched the world's first Bluetooth TPMS in 2015.
- To date, we secured **over 100 patents** across the U.S., Europe, Japan, Korea, China, and Taiwan, and successfully entered the OE market.
- Rugged mobile devices require water resistance, heat resistance, drop protection, and low power consumption; we work directly with Qualcomm, with a high entry barrier.
- Rugged vehicle terminal solutions must meet wide-temperature and regulatory-compliant reliability standards.
- Built on extensive R&D and manufacturing expertise in high-voltage Lithium-ion battery packs, we have secured over 45 patents to date.

- In 2020, we entered the supply chain of a major EV manufacturer as the exclusive Bluetooth TPMS supplier.
- With the rise of connected cars, we have progressively entered next-generation platforms of several global automakers.
- In 2022, we entered the supply chain of a leading global construction machinery manufacturer as an OE supplier.
- Recognized by customers for our capabilities, we have been awarded an increasing number of projects, each typically lasting 5-7 years, ensuring strong order visibility.
- In 2018, we successfully secured UPS LIB Pack orders from a leading semiconductor customer.
- Our BBU products have also entered the supply chain of key customers, with shipments expected to begin by the end of 2025.



Industrial

We have been developing high-voltage Lithium-ion battery packs since 2013. Recognizing the growth potential of data centers, we now focus on products such as Battery Backup Units (BBUs) and UPS LIB Packs.



Energy System

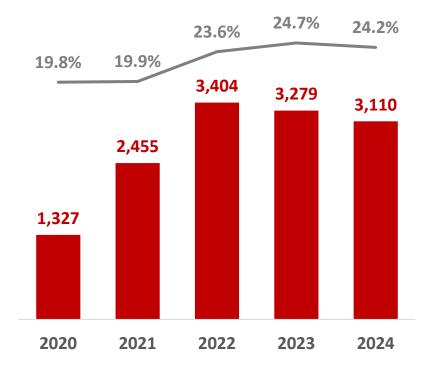


# R&D Efforts are Starting to Pay Off, and Growing Revenue Scale will Enhance Profitability

### **SYSGRATION®**



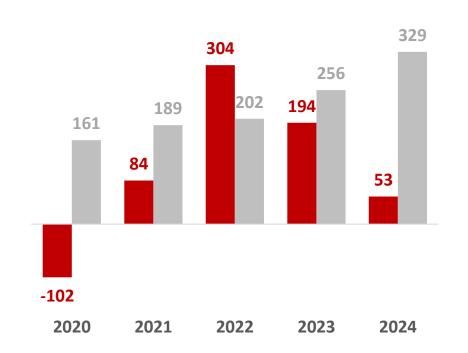




# Ongoing R&D investment aimed at securing global leading customers

Continued R&D spending has resulted in lower operating profits over the past two years

(NT\$mn) ■ Operating Profit ■ R&D Expenses



As revenue scales up,
profit growth
is expected to outpace
revenue growth



### **SYSGRATION®**



Three Business Segments Driving Successive Growth Toward Long-Term Operational Goals

SYSGRATION<sup>®</sup>

### **First Wave: Industrial PCs**

Significant growth starting in 2025

1H25 Revenue Growth >100% YoY



### **Growth Drivers:**

Focus on two product lines with high technical barriers and high margins:

- Rugged Mobile Devices and Industrial Wearables
- Rugged Vehicle Terminal Solution



Al adoption is
expanding
application use cases
and driving stronger
customer demand

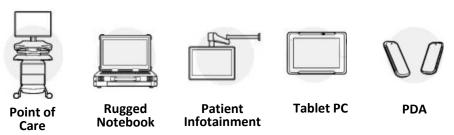


Securing more world-class customers and increasing order allocations





Sysgration's rugged mobile devices primarily adopt Qualcomm platforms to meet customer demands for low power consumption, energy efficiency, and integrated communication capabilities.





Qualcomm platforms have high entry barriers, requiring substantial software and hardware investment. Sysgration stands out with its selfdeveloped computing core, leading the industry.



# The Rise of AI is Unlocking New Use Cases for Industrial Mobile Devices

### **SYSGRATION®**





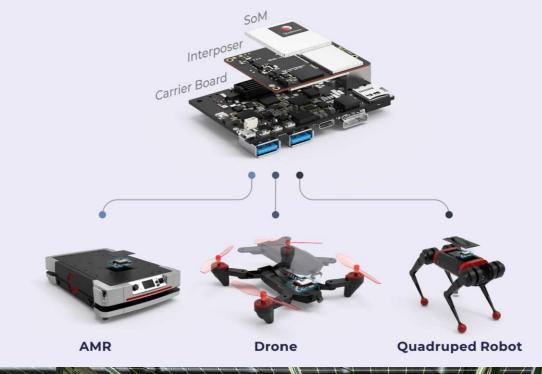








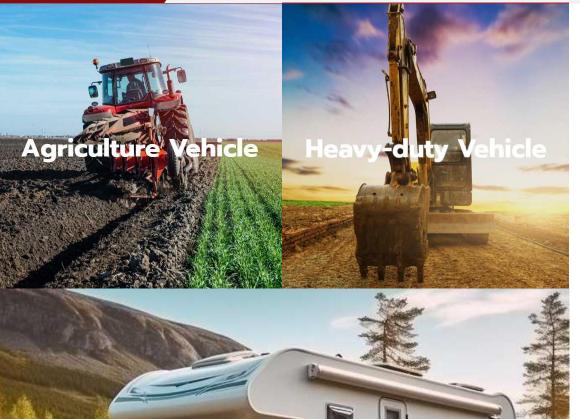




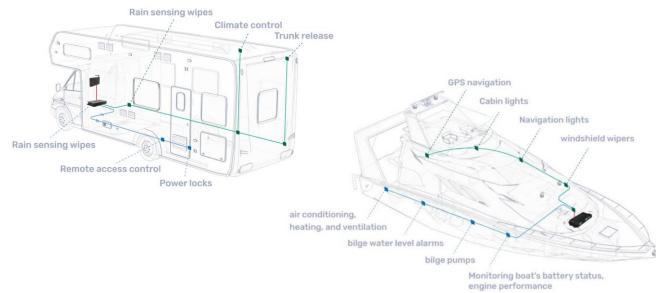




# Rugged Vehicle Terminal Solution: Continuously Adding World-class Customers and Projects



- Special vehicles such as agricultural vehicles and heavy-duty vehicles often operate in semi-outdoor or open-air environments, where customers place extremely high demands on product reliability across a wide temperature range of -20°C to 70°C.
- Sysgration has successfully become a Tier-1 supplier to world-leading agricultural vehicle manufacturers. Its growing number of awarded projects reflects the company's strong technical capabilities.



### **Second Wave: BBU**

Revenue contribution is expected to surge significantly starting in 2026





### **Growth Drivers:**

BBU market demand is growing rapidly



Fully automated production lines & U.S. manufacturing presence



Extensive experience in high-voltage Lithium-ion battery packs



Secured orders from global leading customers



Energy System Over a Decade of Experience in High-voltage Lithium-ion Battery Packs with Proven Shipment Track Record

**SYSGRATION®** 

Al Data Center

Data Center High-Tech
Companies

4G/5G Base Station

Light Electric Vehicles

Battery Backup Unit (BBU)

Battery Pack/Rack for UPS

Semiconductor &

**Switching Mode Rectifier (SMR)** 

**E-mobility** 



HV BBU (NCA) 234V / 6kW 30min backup



HV BBU (NCA) 189V / 11kW 120sec backup



Module 25.6V / 17.9kW (7C) Cabinet 512V / 358.4kW (7C) <15min backup



Module (LFP) 51.2V / 5.12kW (1C) 60min backup



AMR Battery Pack 48V / 50Ah



HP BBU (NCA) 50.4V/ 8.8kW 90sec backup



Module 25.6V / 10.2kW (4C) Cabinet 512V / 204.8kW (4C) 15~30min backup

(Proven track record of shipments to leading semiconductor companies)



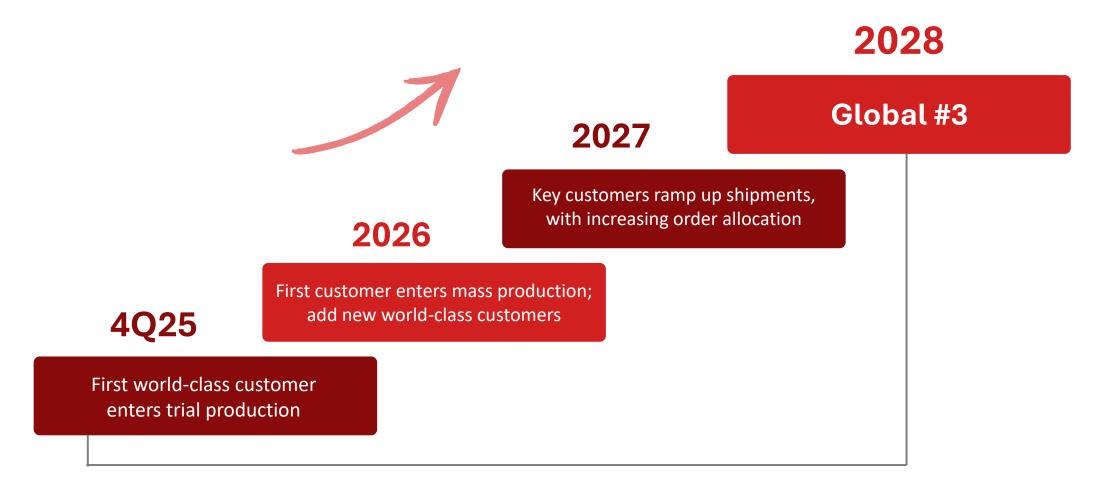
Module (NCA) 46.8V / 2.56kW (1C) 60min backup



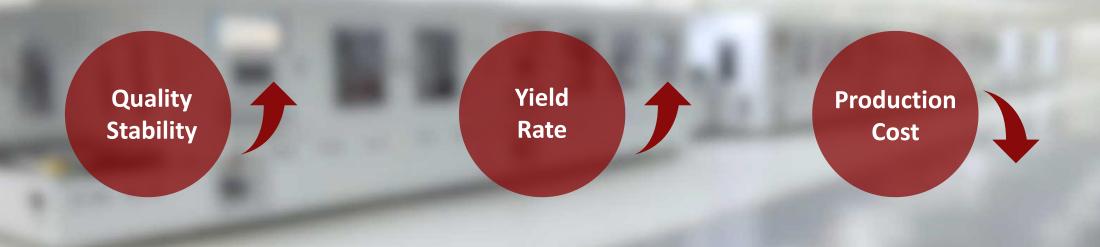
E-bike Battery Pack 36V / 48V 15-20Ah

# Aim to Become the World's Third-largest BBU Manufacturer by 2028

### **Sysgration's BBU Business Growth Roadmap**



# We Take the Lead in Implementing Fully Automated Production Lines for BBU Manufacturing



- Sysgration's Nangang Factory in Nantou is the first in the industry to adopt fully automated BBU production lines and has received strong recognition from customers.
- This serves as a key competitive advantage for Sysgration in expanding its market share in the BBU industry.
- The Plano plant in the U.S. will also adopt fully automated BBU production lines, enhancing Sysgration's ability to secure orders from leading global customers.

### **Third Wave: TPMS**

Revenue is expected to grow materially starting in 2027





### **Growth Drivers:**

Regulations drive market demand



Rising penetration of Bluetooth TPMS



Patent protection for Bluetooth TPMS



New automotive customers gradually contribute revenue

Mandatory TPMS regulations across various countries are driving sustained market growth

- Major automotive markets including the United States, Europe, and China have already mandated 100% TPMS installation for passenger vehicles.
- In addition to the current regulatory-driven demand for TPMS in the new car market, future replacement needs in new cars and retrofit demand in the existing vehicle aftermarket are also expected to drive further TPMS growth.
- Looking ahead, TPMS is anticipated to be progressively adopted as essential safety equipment in commercial vehicles, including delivery trucks, heavy-duty trucks, tractor-trailers, and buses.
- Market research projected that the global TPMS market will grow at a CAGR of over 12.67% from 2023 to 2033.

Bluetooth TPMS offers multiple advantages over RF TPMS, and its penetration in nextgeneration automotive platforms is expected to increase



### Advantages of Bluetooth TPMS over RF TPMS



**Auto-Location** 

**Smarter** (Faster, efficient and flexible)

Firmware and Feature Upgrade

**Easy** (Reduce maintenance risk and toward to future connect vehicle)

Cybersecurity

**Better** (Protect customer data & provide secure communication)

Data/Request On-Demand

**Realtime** (Realtime interaction & Smart application)

Noise-Immunity & Communication Distance

**Better** (Better radio capability and suitable antenna size for TPMS)

Cost

**Lower** (No RF receiver, less wire harness, much lower cost on hardware)

Fuel/Battery Consumption

**Better** (No receiver, no wire harness, less weight)



# Aim to Become the World's Third-largest TPMS Manufacturer by 2030

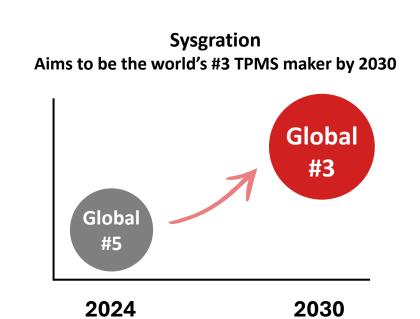
Sysgration is the world's first to launch Bluetooth TPMS, holding a leading edge with over 100 patents



Truck

Repeater

Trigger Tool for Truck





Major new automakers in Europe and the U.S. are continuing development and testing. New customers are expected to begin contributing modest revenue in 2026, with orders set to scale up in 2027-2028, further diversifying the customer portfolio.

**Display Voice** 

Receiver

Voice

Receiver

### **Target the Aftermarket with Exclusive Bluetooth + RF TPMS**

- The global TPMS aftermarket has an annual demand of 40-50 million units.
- In addition to Bluetooth TPMS, Sysgration has developed a full range of universal RF TPMS products to capture aftermarket opportunities.
- We will also begin supplying Bluetooth TPMS to the aftermarket starting in 2026.

#### **Dual-Band Universal RF TPMS**









Efficient Inventory Management

Sensor Programmable







**TPMS Tool** 

Leveraging our strong R&D capabilities,

we have developed the industry's first

"Bluetooth + RF TPMS",

enabling RF TPMS replacement without the need for specialized tools.

Programming can be done directly via smartphone, opening up a new replacement parts market.

### **SYSGRATION®**

U.S. Manufacturing BaseProvides a Key CompetitiveAdvantage



# Plano Plant: Three Strategic Advantages Building a Strong Competitive Moat

Early mover advantage with production capacity coming online in 1Q26, ahead of industry peers

The plant spans 100,000 square feet and will begin production in 1Q26. It offers flexible capacity for TPMS, industrial PCs, and BBUs, supporting U.S. manufacturing demand.



Fully automated production lines reduce labor costs

The plant adopts fully automated production lines with extensive use of robotic arms, requiring only 3-5 operators per line. Capacity can be flexibly expanded to accommodate up to eight automated production lines.

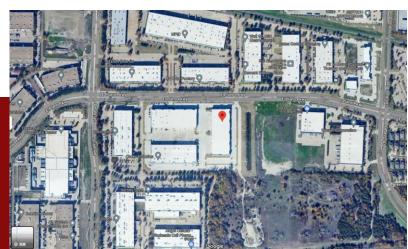


Located near the AI server industry cluster, significantly reducing product lead time

Located near the Taiwanese server supply chain cluster in Texas, the plant can produce related products locally and reduce logistics costs, while shortening product lead times from 5-6 weeks to 2-3 weeks, enabling rapid response to market changes and customer needs.







### Plano Plant is Gradually Ramping up Capacity to Fulfill Growing **Customer Demand for Regional Manufacturing**

**SYSGRATION®** 

- Facility & Equipment
- Build-Up

- TPMS Production Line +1 BBU Production Line +2
- SMT Production Line +2
- IPC Production Line +1

■ IPC Production Line +1

2024-2025

2026

2027













LIB Pack for UPS Datacenter BBU

**SMR Battery** Pack

AR Head-Mount Devices (HMD)









IPC



PCBA for Al Servers

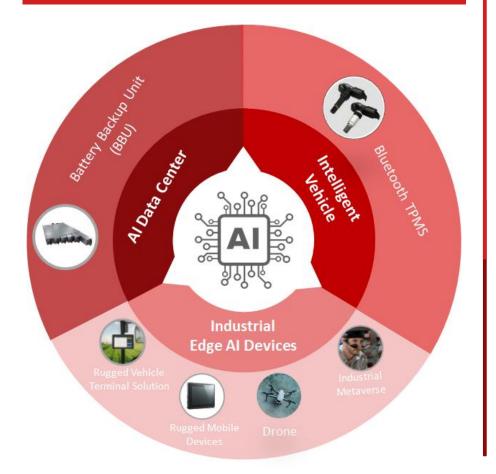
Drone

Automotive **Autonomous** ECU / BCM Mobile Robot (AMR)



# Summary: Three Major Product Lines Driving toward NT\$10bn Revenue by 2028

Al shapes clear growth paths for three major product lines

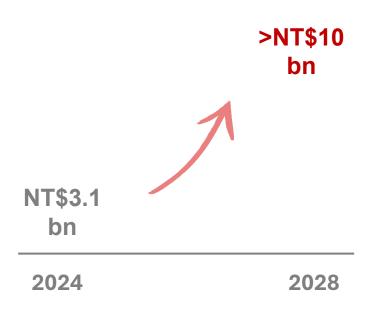


### Focus on world-class customers

 Directly working with world-class customers, with each set to contribute revenue in succession



Target NT\$10 bn revenue in the mid term



### **SYSGRATION®**

# **Leading a Sustainable Future**

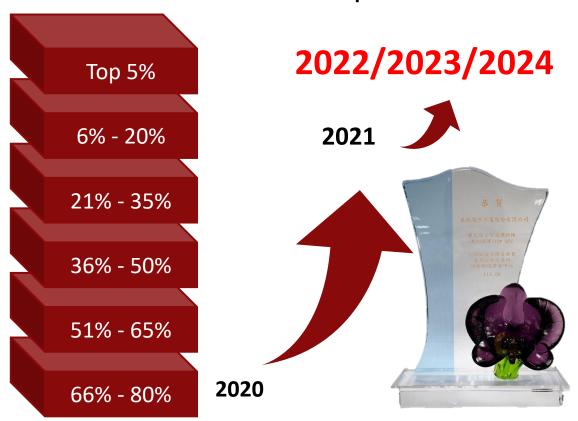
### **Excellence in Governance × Commitment to Sustainability –**

SYSGRATION®

Consecutively recognized in domestic and global governance & sustainability rankings

Governance performance advanced three levels from 2020 to 2024, ranking in the top 5% for three consecutive years

# **Corporate Governance Evaluation for TPEx-Listed Companies**



Taking action to fulfill the SDGs - Awarded the Asia Sustainability Reporting Bronze Awards in 2023 and 2024, continuously deepening sustainable impact

### **Asia Sustainability Reporting Bronze Awards**



2024 finalist for: Asia's Best Sustainability Report (CEO Letter) & Best Environmental Impact Reporting



#### **Environmental Protection**

- All operating plants are certified with ISO 14001 Environmental Management System
- In 2023, implemented multiple energy-saving measures, reducing electricity consumption by 125,548 kWh, equivalent to cutting 62.02 metric tons of CO<sub>2</sub> emissions
- Renewable energy generation reached
   418,000 kWh in 2023
- Total water withdrawal for the group was 1.414 million cubic meters, a 17.45% YoY decrease
- Awarded the CommonWealth Magazine 1.5°C
   Climate Action Label



### **Social Responsibility**

- In 2023, female employees accounted for 50% of the workforce, with 20.7% in senior management roles
- Conducted a total of 121 hours of occupational safety and health training, attended 1,939 person-times
- Regular human rights due diligence found no violations across the Taipei HQ, Nantou, Huizhou, and Zhenjiang sites in 2023
- Continued commitment to social engagement, focusing on talent development, humanitarian support, and environmental sustainability, with NT\$6.32 million invested in 2023.



### **Corporate Governance**

- Independent directors made up 43% of the board seats
- In 2023, **local procurement** accounted for 12.7% of total purchase value
- Established an Information Security
   Management Committee; in 2023, there were no incidents of data breaches, theft, or customer data loss



# **THANK YOU**

Q&A



